BENEFITS

- Accelerate your adoption of the Nutanix platform by leveraging experienced consultants
- Identify requirements and considerations to successfully deploy and manage the Nutanix Enterprise Cloud Platform
- Provides recommendations to prepare for and plan your hybrid cloud foundation

OVERVIEW

Nutanix Xpert Services are available to collaboratively assist customers in their journey of successfully deploying and migrating to a hybrid cloud platform. In addition to the existing service catalog and custom advanced services, we are launching two new Nutanix Clusters on AWS offerings, to help customers on this journey.

Clusters on AWS Hybrid Cloud Workshop

Clusters on AWS Deployment

Designed for customers new to Nutanix Clusters on AWS, two fixed scope offerings are available to assist in generating a successful onboarding experience.

CLUSTERS ON AWS HYBRID CLOUD WORKSHOP

Designed for customers who want to understand the implications and requirements of integrating Nutanix Clusters on AWS with their existing on-premises Nutanix environment.

Service Scope:

Provide education and recommendations for deploying the Nutanix Clusters on AWS Solution

Workshop covers:

- Review overall solution architecture
- AWS cloud connectivity
- Security and required IAM roles
- Mapping networking constructs in AHV to AWS
- Management plane and operational dependencies
- Provisioning methods and integration
- AWS resource access and usage



Deliverables:

- High-level connectivity diagram
- Recommended solution diagram
- Deployment recommendations

Note: Design workshops requires key stakeholders from architecture, virtualization and networking teams to provide input

CLUSTERS ON AWS DEPLOYMENT

Designed for customers that want assistance with deploying and integrating their Nutanix Cluster on AWS as an extension of their existing datacenter.

Service Scope:

Deploy and configure a single (1) Nutanix Cluster on AWS

Deployment includes:

- Project kickoff and requirements validation
- New AWS VPC creation
 - o Creation of up to six (6) subnets
 - o Assignment of NAT gateway and Internet gateway
- · Creation of IAM roles in AWS
- Mapping of AWS account into Nutanix cloud management plane
- Deployment of one (1) Nutanix Cluster on AWS via Nutanix cloud management plane
- Deployment of two (2) AWS Route 53 DNS resolvers to integrate on-premise DNS
- Configuration of up two (2) AWS Virtual Private Gateways with up to six (6) static routes or dynamic routing
- Integration with existing infrastructure
 - o LDAP using existing Active Directory
 - o SMTP using an existing mail relay
 - o Assist with VPN endpoint configuration
 - o Customer responsible for on-premise routing
- Registration to a compatible existing Prism Central
- Knowledge transfer session
- Documentation delivery and project signoff

Deliverables:

- VPC and connectivity diagram
- As-built documentation



ADVANCED INTEGRATION AND CUSTOM SERVICES

Custom engagements are available upon request.

TERMS AND CONDITIONS

Pre-paid fees for services are non-cancellable and non-refundable except as otherwise expressly stated herein, and Nutanix's obligations to perform any services in return for any pre-paid fees shall expire twelve (12) months after receipt of the applicable purchase order. The Client has five (5) days upon delivery of the Services to notify Nutanix that the Services do not meet the warranty above or are otherwise not accepted. Absent such notification in the timeline stated in the preceding sentence, the Services shall be deemed accepted.

WARRANTY AND ACCEPTANCE

- (a) The Professional Services shall be provided in a professional manner with reasonable care and skill. Your sole remedy for breach of this warranty shall be reperformance of the Professional Services at no additional cost, provided that You notify Us of any non-conformity within thirty (30) days of the provision of the non-conforming Professional Services. A breach of one SOW or Service shall not amount to a breach under any other SOW or Service. The services and deliverables above are the entire expected scope of this service. Any items not explicitly included above are outside the scope of this offering.
- (b) Limitations and exclusions. To the extent permitted by applicable laws, the foregoing warranties are your sole and exclusive warranties and remedies. Except for the warranties specifically described above, all products and services are provided "as-is" and all other warranties including but not limited to the implied warranties of merchantability, acceptable quality, title, fitness for a particular purpose and non-infringement are expressly disclaimed.



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